

SELLERS COMMONLY ASKED QUESTIONS

WHY MUST I LEAVE THE KEYS WITH YOUR OFFICE ?

- THE FIRE MARSHALL REQUIRES US TO HAVE THE ABILITY TO MOVE ALL VEHICLES IN THE EVENT OF AN EMERGENCY.

WHY MUST I LEAVE THE TITLE TO MY CAR WITH YOUR OFFICE?

- BY CALIFORNIA LAW, WE CAN NOT SELL A CAR WITHOUT A TITLE.
- WE ALSO NEED TO BE ABLE TO PRODUCE A TITLE FOR THE BUYER, SHOULD THEY PAY CASH AND DEMAND TITLE. REMEMBER THAT IF WE DO NOT HAVE THE TITLE, WE MAY NOT BE ABLE TO HOLD THE BUYER TO THE SELL.

WHY DO I HAVE TO HAVE A SMOG CERTIFICATE?

- CALIFORNIA LAW REQUIRES ANY VEHICLE 1976 AND NEWER HAVE A CURRENT SMOG CERTIFICATE IN ORDER TO SELL THE VEHICLE.
- IF YOU HAVE RECENTLY SMOGGED YOUR VEHICLE FOR REGISTRATION RENEWAL YOU WILL STILL NEED A NEW SMOG FOR OWNERSHIP TRANSFER.

WHAT HAPPENS AFTER MY CAR SELLS?

- YOU MAY COME BACK TO OUR REGISTRATION OFFICE, WHERE YOU CHECKED THE CAR IN, TO SIGN TITLE AND TO RECEIVE A COPY OF THE RELEASE OF LIABILITY AND SETTLEMENT SHEET.
OR
- AS YOU HAVE ALREADY SIGNED DOCUMENTS FOR US, THERE IS NO NEED TO RETURN TO OUR OFFICE.

WHAT HAPPENS IF MY CAR DOES NOT SELL?

- YOUR VEHICLE RUNS THROUGH OUR SALE ONCE ONLY, BUT OUR NO SALES TEAM WILL WORK ON SELLING YOUR VEHICLE UNTIL SUNDAY EVENING.
- TALK TO US ABOUT CONSIGNING YOUR VEHICLE TO OUR NEW DOWN TOWN SHOWROOM.

WHEN WILL I RECEIVE PAYMENT FOR THE CAR I SOLD?

- PAYMENT FOR VEHICLES SOLD WILL BE PROCESSED THE NEXT WEEKEND AFTER THE SALE. THE CHECKS WILL BE MAILED OUT ON THE 2ND MONDAY, TUESDAY, AND WEDNESDAY FOLLOWING THE SALE WITH FRIDAY SOLD CARS CHECKS GOING OUT FIRST.

HOW MUCH WILL MY CHECK BE FOR?

- YOUR SETTLEMENT WILL BE FOR THE SELLING PRICE OF THE VEHICLE, LESS 5% COMMISSION.
- IF YOU ARE UNABLE TO PROVIDE US WITH CURRENT REGISTRATION, WE WILL CHARGE YOU FOR VERIFYING THE INFORMATION THROUGH THE D.M.V. AND ANY FEES OR PENALTIES DUE.